# Grandeur Peak Global Opportunities

MARCH 31, 2012

## AN EXPERIENCED & DISCIPLINED TEAM LOOKING FOR GREAT UNDISCOVERED COMPANIES ACROSS THE GLOBE

**OBJECTIVE:** Long-Term Growth of Capital

UNIQUE OPPORTUNITY: We believe investors searching and comparing firms globally have an advantage in the compelling and under followed global small cap arena. This is the expertise of the Grandeur Peak team.

#### STRATEGIC FOCUS:

#### **Small and Micro Cap**

- · Greater opportunity for growth
- · More "undiscovered" companies
- · Market typically less efficient

#### **High Quality**

- · Financial Quality
- Business Model Quality
- · Management Quality

#### PORTFOLIO MANAGER:



#### ROBERT GARDINER, CFA

Mr. Gardiner is a renowned portfolio manager who has been managing micro/small cap portfolios since 1986, including the Wasatch Micro Cap Fund (WMICX) from 1995-2006 & the Wasatch Global Opportunities Fund (WAGOX) from 2008-2011.



#### **BLAKE WALKER**

Mr. Walker is a veteran international micro/small cap manager who has been investing alongside Mr. Gardiner since 2001. He ran the Wasatch International Opportunities Fund (WAIOX) from 2005-2011 & co-managed the Wasatch Global Opportunities Fund (WAGOX) from 2008-2011.

#### INVESTMENT TYPES:

Best-In-Class Growth: High quality companies that are steadily growing, have lots of headroom, and are not yet discovered Fallen Angels: Growth companies that have stumbled which we believe can return to growth; currently trading at very low historic values Stalwarts: Companies that have grown beyond small cap but still have good growth headroom and are reasonably valued

#### INVESTOR CLASS

Symbol: **GPGOX** CUSIP 317609386 Expense Ratio: Gross 2.35%

Net 1.75%

Min. Investment: \$2,000

### INSTITUTIONAL CLASS

Symbol: **GPGIX** CUSIP 317609360 Expense Ratio: Gross 2.10%

Net 1.50%

Min. Investment: \$100,000

#### EQUITY PORTFOLIO COMPOSITION

| REGION                |      |      |
|-----------------------|------|------|
| North America         | 36%  | 43%  |
| Europe                | 25%  | 18%  |
| Asia (ex-Japan)       | 17%  | 17%  |
| Australia/New Zealand | 8%   | 4%   |
| Japan                 | 7%   | 12%  |
| Latin America         | 5%   | 3%   |
| Africa/Middle East    | 2%   | 3%   |
| Total                 | 100% | 100% |

Grandeur Peak Russell Global Global Opportunities Small Cap Index

### **TOP 7 COUNTRIES**

| United States   | 30% | 36% |
|-----------------|-----|-----|
| Australia       | 8%  | 4%  |
| Japan           | 7%  | 12% |
| Canada          | 6%  | 6%  |
| Britain         | 6%  | 6%  |
| China/Hong Kong | 6%  | 4%  |
| Taiwan          | 5%  | 5%  |
| Total           | 68% | 73% |

#### AVERAGE ANNUALIZED TOTAL RETURNS (as of 3/31/12)

|   | Qtr*   | 1Yr | 3Yr | 5Yr | Since<br>Inception* |
|---|--------|-----|-----|-----|---------------------|
| Global<br>Opportunities<br>(INVESTOR CLASS) | 16.08% | n/a | n/a | n/a | 15.50%              |
| Global Opportunities (INSTITUTIONAL CLASS)  | 16.08% | n/a | n/a | n/a | 15.50%              |
| Russell Global<br>Small Cap Index           | 13.77% | n/a | n/a | n/a | 13.39%              |
| Russell<br>Global Index                     | 12.35% | n/a | n/a | n/a | 13.26%              |

<sup>\*</sup>The returns for the Quarter and Since Inception periods are not annualized. Inception: 10/17/11.

#### MARKET CAP

| Technology            | 25%  | 14%  | Micro (<\$500m)         | 34%  | 17%  |
|-----------------------|------|------|-------------------------|------|------|
| Industrials           | 24%  | 18%  | Small (\$500m - \$2.5B) | 51%  | 75%  |
| Consumer              | 18%  | 22%  | Mid (\$2.5B - \$10B)    | 15%  | 8%   |
| Financials            | 14%  | 22%  | Large (\$10B+)          | 0%   | 0%   |
| Health Care           | 10%  | 8%   | Total                   | 100% | 100% |
| Energy & Materials    | 8%   | 16%  |                         |      |      |
| Exchange Traded Funds | 1%   | 0%   | Cash & Equivalents      | 6%   | 0%   |
| Total                 | 100% | 100% |                         |      |      |
|                       |      |      |                         |      |      |

This fund has limited operating history. Data shows past performance. Past performance is not indicative of future performance. For the most recent month-end performance data, visit www.grandeurpeakglobal.com. Investment returns and principal value will fluctuate, and shares may be worth more or less than their original cost. The Advisor may absorb certain fund expenses, leading to higher total shareholder returns. A 2% redemption fee will be deducted on Fund shares held 60 days or less. Performance data does not reflect this redemption fee or taxes.

**SECTOR** 

Investing in small and micro cap funds will be more volatile and loss of principal could be greater than investing in large cap or more diversified funds. Investing in foreign securities entails special risks, such as currency fluctuations and political uncertainties, which are described in more detail in the prospectus. Investments in emerging markets are subject to the same risks as other foreign securities and may be subject to greater risks than investments in foreign countries with more established economies and securities markets.

An investor should consider investment objectives, risks, charges, and expenses carefully before investing. To obtain a Grandeur Peak Funds prospectus, containing this and other information, visit www.grandeurpeakglobal.com or call 1-855-377-7325. Please read it carefully before investing.

An investor should consider investment objectives, risks, charges, and expenses carefully before investing. To obtain a Wasatch Funds prospectus, containing this and other information, visit www.wasatchfunds.com or call 1-800-551-1700. Please read it carefully before investing.



#### INDIVIDUAL INVESTORS:

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## Grandeur Peak Global Opportunities

**MARCH 31, 2012** 



Grandeur Peak
Global Opportunities

#### PORTFOLIO CHARACTERISTICS

| Est 3yr EPS Growth <sup>1</sup>   | 17.0%    | n/a*     |
|-----------------------------------|----------|----------|
| Trailing P/E <sup>2</sup>         | 20.3     | 25.3     |
| Return on Assets <sup>3</sup>     | 11.5%    | 4.9%     |
| Operating Margin <sup>4</sup>     | 19.8%    | 14.6%    |
| Debt/Equity <sup>5</sup>          | 46%      | 84%      |
| Weighted Avg Mkt Cap <sup>6</sup> | \$1.41 B | \$1.28 B |
| Number of Holdings                | 214      | 6,756    |
| Portfolio Turnover <sup>7</sup>   | 43%      | n/a      |
|                                   |          |          |

<sup>\*</sup>Too few analysts covering these stocks to compile a meaningful estimate.

#### TOP TEN EQUITY HOLDINGS (as of 1/31/12)

| Company                             | % of<br>Portfolio | Country    | Sector      |
|-------------------------------------|-------------------|------------|-------------|
| Melexis NV                          | 2.5%              | Belgium    | Technology  |
| Magellan Financial Group, Ltd.      | 1.9%              | Australia  | Financials  |
| Wirecard AG                         | 1.8%              | Germany    | Technology  |
| L'Occitane International SA         | 1.8%              | Luxembourg | Consumer    |
| RPS Group PLC                       | 1.5%              | Britain    | Industrials |
| Banco Daycoval SA                   | 1.5%              | Brazil     | Financials  |
| China Medical System Holdings, Ltd. | 1.5%              | China      | Health Care |
| Banco ABC Brasil SA                 | 1.4%              | Brazil     | Financials  |
| Home Capital Group, Inc.            | 1.4%              | Canada     | Financials  |
| Bertrandt AG                        | 1.2%              | Germany    | Industrials |

16.5% Total (as a % of net assets)

Current and future holdings are subject to risks and may change at any time. References to specific securities should not be construed as a recommendation.

## WHY INVEST WITH GRANDEUR PEAK

IN A WORLD WHERE BUSINESS IS INCREASINGLY GLOBAL AND COUNTRY BOUNDARIES CONTINUE TO BLUR, WE BELIEVE THE BEST LONG-TERM INVESTMENT OPPORTUNITIES CAN BE FOUND BY INVESTORS WHO ARE FULLY CANVASSING THE WORLD AND CONSIDERING EACH COMPANY WITHIN ITS GLOBAL CONTEXT.

**EXPERIENCE:** Veteran portfolio managers with a strong team of analysts

REPEATABLE INVESTMENT PROCESS: Disciplined research approach that has been refined over the past 25 years

**GLOBAL PERSPECTIVE:** Analysts with a global view, giving us a better understanding of the playing field and the opportunities globally

**SMALL/MICRO CAP OPPORTUNITY:** We believe global small & micro cap companies are one of the most interesting investments for the next decade because these firms have the potential to deliver higher growth at a better value, but it takes experience to sift the wheat from the chaff from among the 30,000+ companies globally.

NIMBLENESS: A relatively small asset base under the guidance of an experienced team—critical in the small/micro cap space

The Russell Global Small Cap Index and the Russell Global Index are unmanaged indices designed to measure the performance of small capitalization securities and all capitalization securities respectively, including reinvestment of all dividends, of issuers located in countries throughout the world representing developed and emerging markets. You cannot invest directly in these or any indices. ¹Estimated weighted average annual increase in Earnings Per Share (EPS) of the fund's holdings over the next 3 years. These returns are not guaranteed. Actual EPS growth may be higher or lower. ²The trailing 12-month Price/Earnings (P/E) of the portfolio, calculated as a weighted harmonic average. ³Weighted average Return on Assets (ROA) of the portfolio's holdings, calculated by dividing a company's annual returns by its total assets. ⁴Operating Margin is a measurement of what proportion of a company's revenue is left over after paying for variable costs of production such as wages, raw materials, etc. It is calculated by dividing Operating Income by Net Sales. ⁵Debt/Equity is a measure of a company's financial leverage. It is calculated by dividing its total liabilities by stockholders' equity. ⁶The average market capitalization of companies held by the fund, weighted in proportion to their percentage of net assets in the fund. ¬A measure of annual trading activity in the fund's portfolio, expressed as a percentage of the fund's average total assets.

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